

12th Asian Club Managers' Conference

HONG KONG – MAY 2017





Herve Pennequin

Head of Private Clients

Omtis Fine Wines

- 30 years of experience in the hospitality industry between France, USA and Hong Kong
 - Former Head Sommelier of 3-Star Michelin restaurants in France “Lucas Carton”, “Pre Catelan”.
 - Former Head Sommelier of “Amber” and “The Hong Kong Jockey Club”
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- Best Sommelier of France 1989
 - Second Best Sommelier of the USA 2002
 - 3rd Best Sommelier of the World 2004





Judy Chan

President Grace Vineyard

- 2010 Ernst & Young Entrepreneur of the Year for HK and Macau.
- Achieved selection as a first and business class of choice for Cathay Pacific.
- Named Asian Wine Personality of the Year 2012 by the Drinks Business and the institute of Masters of Wine.
- Nominated as a Young Global Leaders by the World Economic Forum
- Included in a list of the 50 most influential persons in the global wine industry by Decanter Magazine in 2013.
- Named Wine Personality of the Year in the RVF 2014 China Wine Awards by La Revue du Vin de France Wine Magazine.
- Listed in the Top 5 Most Innovative Women in Food and Drink by Fortune and Food & Wine.





Steven Rea

President Acumen

- Native of Los Angeles.
 - Successful career in real estate and management consulting in the U.S. and internationally.
 - Work extensively to promote social and environmental sustainability in business.
 - Studies with the Court of Master Sommeliers.
- Lives in Napa.
 - Rides his horse daily through Acumen's Atlas Peak Vineyards





Ewan Proctor

Treasury Wine Estates

- Award Winning hospitality and wine industry professional with 18 years of experience across many facets of the food and beverage industry.
- “Restaurant of the Year” Award (Banc 1999)
- Many accolades including “Best New Restaurant”, “Best New Wine-List”, “Best Regional Restaurant”, “Best Beer List” by Gourmet Traveller Wine Magazine and Melbourne daily “The Age”.
- 2015 Penfolds Brand Ambassador
- April 2016 North Asia Head of Education for Treasury Wine Estates in Shanghai





2011 Chairman's Reserve

Region: Shanxi, China

Grape Variety: 70% Cabernet Sauvignon, 17% Cabernet Franc, 13% Merlot

100% new French oak for 15-18 months, then bottle aging for another 12 months before released.





ACUMEN
Napa Valley

2013 Mountainside, Cabernet Sauvignon

Region: Napa Valley, U.S.A.

Grape Variety: 80% Cabernet Sauvignon, 10% Cabernet Franc, 5% Petit Verdot, 4% Malbec, 1% Merlot.

100% French oak for 18 months (72% new).

2,500 cases produced.





2009 John Riddoch Cabernet Sauvignon

Region: Coonawarra, South Australia

Grape Variety: 100% Cabernet Sauvignon.

15 months in new and used French oak barriques.





1997



2017





Products



Acumen Winery

Napa Valley, USA

Presented by Steven Rea, President of Acumen Winery













































































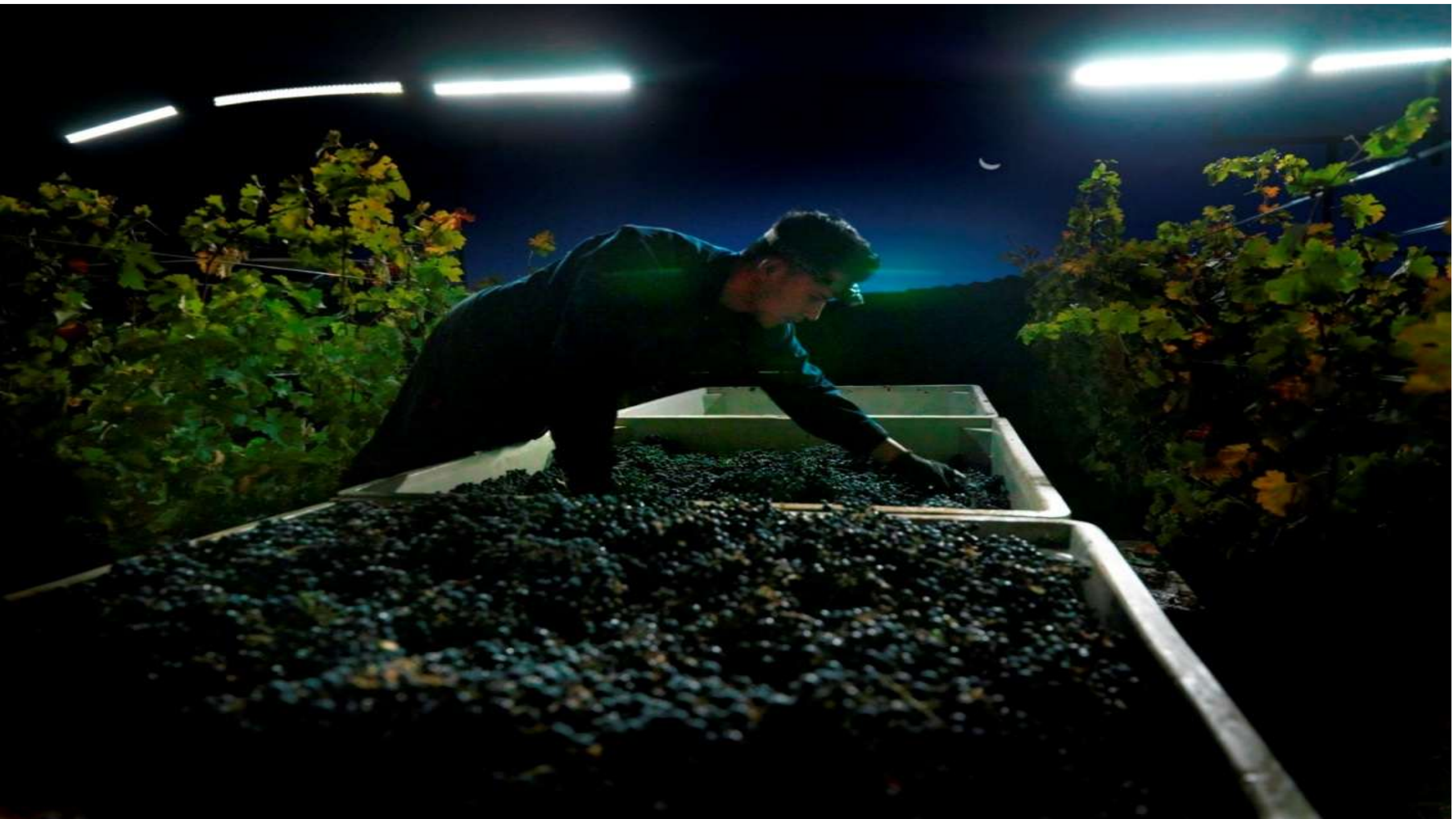


















































WYNNS COONAWARRA ESTATE

WYNNS
COONAWARRA ESTATE



The Story



Wynns Coonawarra Estate was founded by Scottish pioneer John Riddoch, who noticed the fertility of a small strip of red soil – terra rossa – in the far southeast corner of South Australia. He planted vineyards in 1891 and completed the Estate's three-gabled winery in 1896.

In 1951, wine merchants Samuel and David Wynn purchased Riddoch's original vineyards and winery and renamed the property Wynns Coonawarra Estate. Today, its red and white wines are regarded as the benchmark of the region and are lauded for their consistent quality, depth of flavour and longevity.



The Winery



Coonawarra is an isolated region 280 miles away from either Melbourne or Adelaide and just 1 mile wide by 9 miles long.

The winery and vineyards are just 37 miles from the chilly southern ocean, and the cool climate ensures a long ripening period that builds up the intensity of flavours slowly in the grape

Sue Hodder

Senior Winemaker



Sue Hodder is one of Australia's best-known winemakers and this year celebrates her 23rd vintage with Wynns – making wine from wonderful, expressive fruit grown in the heart of the terra rossa.

Sue commenced her career as a viticulturist. Sue believes her early viticultural training – assessing vines, analysing mature fruit and tasting the finished wine – gave her an invaluable insight into the importance of the vineyard in quality winemaking.

